



Senior Living & Long-Term Care

Driven by a rapidly growing senior population and their need for comprehensive health care, senior living and long-term care providers are poised for future growth. As a result, these organizations will also face complex regulatory, legal, and business challenges in the years ahead. Our Senior Living & Long-Term Care team serves several of the industry's largest stakeholders. We maintain a deep understanding of the unique issues facing our clients in the industry, from increased regulatory pressures to shifting consumer demands, in order to provide focused counseling and advice.

Our Offerings:

PANDEMIC-RELATED MATTERS

Counsel on regulatory compliance, operational, and liability issues related to COVID-19 testing and vaccination programs, and Provider Relief Fund eligibility and reporting.

REGULATORY COMPLIANCE

Counsel on all regulatory compliance matters, including the Anti-Kickback Statute, Stark Physician Self-Referral Law, False Claims Act, HIPAA, as well as facility licensing and professional disciplinary matters.

PROVIDER REIMBURSEMENT

Counsel on the complex reimbursement issues arising under Medicare, Medicaid, and other governmental health programs. Experience in defending RAC audits, ZPIC audits, and Medicare, OIG, and other governmental agency investigations.

FINANCING

Represent borrowers and lenders in financing transactions including: traditional mortgage, accounts receivable, construction, tax-exempt and mezzanine financings, HUD insured loans, securitization/CMBS, syndicated and single-lender commercial loan and credit facilities, and sale leasebacks.

HIPAA, PRIVACY, AND SECURITY

Advise on issues arising under HIPAA, HITECH, and state laws governing privacy of personal medical information. Provide training and implementation for HIPAA and HITECH compliance.

EMPLOYEE BENEFITS

Provide the entire spectrum of employee benefits needs, including health and welfare benefit plans, executive compensation, multiemployer plans, fiduciary governance, and ERISA compliance and litigation.

EMPLOYMENT AND LABOR

Advise and litigate on the lifecycle of employment, from recruitment to handling reductions in force. Significant experience with workplace investigations, handbooks and policies, wage-hour audits, and workplace safety and environmental concerns, including labor-related issues.

MERGERS, ACQUISITIONS, AND CONSOLIDATIONS

Handle all aspects of mergers and acquisitions, stock and asset purchases, and similar transactions, including corporate tax and regulatory issues, including reimbursement, certificate of need, and change of ownership (CHOW) issues.

REAL ESTATE

Counsel on the acquisition and disposition of real property, whether improved or contemplated to be improved with a health care facility. Handle all aspects of the transaction, including leasing, financing, construction, development, and/or rehabilitation of the facilities.

Who We Help

- Independent and assisted living communities
- Skilled nursing facilities
- Continued care retirement communities
- Long-term acute care hospitals
- Home health and hospice providers
- Behavioral health facilities

What Sets Us Apart

- Represent four of the top 10 largest senior living providers in the country as ranked by Argentum (2020).
- Provide timely and informative thought leadership, including [*The Future of Health Care in the US: What a Post-Pandemic Health Care System Could Look Like*](#) (released in 2020).
- [*Health Care Beat Podcast*](#) focusing on key industry and legal trends, while identifying practical takeaways for organizations across the industry.
- Continue to be recognized as a Tier 1 national Health Law practice by *U.S. News & World Report* (2020).

Featured Content: 50-State Survey of Liability Protections for Senior Living and Long-Term Care Facilities



Our team has published the [*50-State Survey of Liability Protections for Senior Living and Long-Term Care Facilities*](#). This resource helps health care providers to be fully aware of all legal risks and liabilities they may face in the midst of the pandemic, so they can take proper precautions to protect against future liability claims.

Contact Us



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